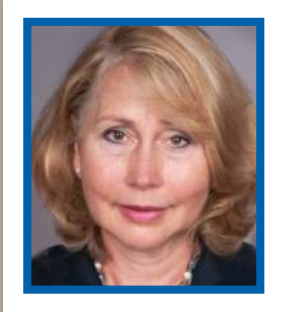


DINNER MEETING

Tuesday, October 18, 2016

Langley Golf & Banquet Centre
21550 44 Avenue, Langley

SPECIAL GUEST SPEAKER:



Lynn Platt

US Consul General Vancouver

Why Select USA: Doing Business South of the Border

Registration and Networking: 5:00 pm to 6:30 pm.
Dinner and presentations to follow.

RESERVATIONS REQUIRED BEFORE 5PM ON
FRIDAY, OCTOBER 14, 2016

Members: \$35⁰⁰ + GST | Non Members: \$50⁰⁰ + GST

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Greater Langley Chamber of Commerce Cancellation Policy: Event payment is due upon registration. No cancellations, refunds or credits after 12:00 pm on Monday, October 17, 2016.

Are you ready for the BIG ONE?



MotionSAFE, Inc. was founded to help Canadians lower their risk profile prior to the event of an earthquake or disaster. During a seismic event, they want you to be as safe as possible and recover from it quickly. In other areas of the world, people at home, office or at work have been

injured or killed by falling objects during an earthquake and most of these items could have been secured properly.

MotionSAFE's mission is to promote awareness and increase the ability for individuals and companies to be disasterready, self-sufficient, thereby lowering risk of injury, death, and economic loss if-and-when disaster strikes. They want companies to have minimum down time and be fully functional as soon as possible and they want families to have an emergency plan, supplies on hand and be less impacted by a seismic event.

They are the presenter of the

QuakeCottage™ Earthquake Simulator which enables riders to experience what it could be like during a seismic event. Riders can witness the value of Safe-T-Proof™ patented, engineered, and laboratory certified fasteners as they hold down objects in the simulator.

The QuakeCottage is available to be utilized in events for communities, schools, local governments, agencies, organizations, small businesses, and large corporations. Requests for service can be made through: www.quakecottage.ca.

MotionSAFE is also the Canadian distributor for sales and installation of Safe-T-Proof™ fasteners. The company has certified and bonded installers to perform the contents securing of your home, office, and laboratory. The first step is Education and Awareness. Securing of non-structural contents is a critical second step. MotionSAFE can provide your home or business with a free quotation for contents

securing and assist you with your seismic readiness plan. They also offer has a variety of survival kits, safety items and supplies available for purchase for your home, car, and office. Online sales are available through the website: www.motionsafe.ca.

Whether you are a do-it-yourself person or would like a professional team to perform the installation, MotionSAFE has what you require. Take some simple steps today to live prepared by acquiring supplies, securing your contents, and even strengthening the cripple walls in your home.

MotionSAFE believes in providing value, education, and quality products to individuals and businesses in seismic readiness and disaster preparedness. Don't Be Scared. Live Prepared™. For more information on MotionSAFE: Address: 24043 48th Avenue, Langley Email: info@motionsafe.ca Website: www.motionsafe.ca Phone: 604-539-8700 Fax: 604-510-8701



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Welcome to the Newest Chamber Members!

(Pictured L-R): Kuztek Solutions, Lee & Associates Vancouver, DLC West Coast Mortgages Inc., Stimuli Magazine and Cedarbrook Bakery, Deli & Bistro.

(Not Pictured): Books Plus Bookkeeping & Business Solutions, Luachmhar Marketing & Events, Pinnacle Wealth Brokers, S+L Kitchen & Bar Langley, Sabil Insurance and Spa Tru Face & Body Lounge.

PRESIDENT'S REPORT

What's in your Wallet?

Thank you to all that attended our recent Dinner Meeting featuring "Successful Successions", a fireside chat showcasing the faces behind several local businesses that have successfully transitioned ownership to family members. It was an inspiring evening and we are looking forward to hosting other panel discussion groups in the future at our Dinner Meetings.

Vice President Jack Nicholson, Executive Director Colleen Clark and I recently represented our membership at the 2016 Canadian Chamber of Commerce AGM in Regina, Saskatchewan. There were 348 registered delegates who voted on 70 policy resolutions brought forward by Chambers from across Canada. I am pleased to report that the Credit Card Merchant Fee Policy, co-sponsored by the Greater Langley Chamber of Commerce and the Greater Vancouver Board of Trade, was approved by 81.1% of the delegates and will now be in the Canadian Chamber of Commerce policy manual for the next 3 years. This policy takes aim at the ballooning fees and one-sided contracts associated with businesses accepting

credit card payments. Canadian merchants currently pay some of the highest credit card and related fees in the world totaling an estimated \$5 billion each year. The resolution offers 4 recommendations on how the Federal Government can take further action and help protect and support Canadian businesses. To read the full text of the policy, please go to our website at www.langleychamber.com.

Our October Dinner Meeting guest speaker will be the U.S. Consul General, Lynne Platt. Join us for a discussion of Canada/U.S. relations including exporting and importing, Nexus, the Aldergrove Border Crossing, and the upcoming U.S. election. Please register online or by calling our office at 604-371-3770.

October is Small Business Month! Join us in celebrating small businesses in Langley with educational workshops, information sessions, and our Celebration of Excellence. We will be ending Small Business Month with the Small Business Information Expo on November 1st at the Langley Events Centre. If your business



or organization offers services to small and medium businesses you may want to consider hosting a booth at this event.

If you have not already registered for our 20th Annual Business Excellence Awards, please do so ASAP. We are anticipating that the event will soon be sold out. We are pleased to announce that we have over 90 nominations this year for our 10 prestigious award categories.

Scott Johnston, President



WHO'S WHO AT THE CHAMBER

EXECUTIVE COMMITTEE

PRESIDENT – Scott Johnston, Campbell Burton & McMullan LLP

VICE-PRESIDENT – Jack Nicholson, Otter Co-op

SECRETARY-TREASURER – Paul van Koll, Deloitte LLP

PAST PRESIDENT – Kristine Simpson, BDO Canada LLP

COMMUNITY DIRECTORS

ALDERGROVE – Scott Waddle, Precision Auto Service Ltd.

LANGLEY CITY – Mike Morrison, Envision Financial

NORTH LANGLEY – Frank Bucholtz, Freelance Writer

SOUTH LANGLEY – Brad Kiendl, HSBC Bank of Canada

DIRECTORS AT LARGE

Jane Fee, KPU

Jenny Hinch, Lucid Water Co, Ltd.

Duncan Magnus, Magnus Law

Janis Ryder, Trinity Western University

Vivian Smith, Langley Memorial Hospital Foundation

Garth White, Avison Young Commercial Real Estate

UPCOMING CHAMBER EVENTS

SAVE the date

OCTOBER 5 Member Benefits 101

OCTOBER 12 Lunch & Learn: Your People Are Your Profits

OCTOBER 18 Dinner Meeting: Doing Business South of the Border

OCTOBER 20 Lunch & Learn: Social Media 101

OCTOBER 21 Member Benefits 101

OCTOBER 27 20th Annual Celebration of Excellence

NOVEMBER 1 Small Business Information Expo

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